

# Growing Concerns

Our Service Is Always In Season

February 2009 Vol. 2



## What to Do... Winter Pruning

Now is a great time for pruning those overgrown areas. Selective removal of branches allows us to see more of the inner form of the plant and improves air flow. It is also important to remove dead wood and rubbing branches. This promotes plant health and prevents disease. Call to schedule your pruning soon!

## What's New?

To keep our business competitive we have changed our pre-pay discount for maintenance to 3%. We remain committed to providing outstanding value at a fair price.

## About Those Cleanups...

Due to the early snowfall, we were not able to make the final fall cleanup at some of your properties. These locations will be the first targets of our Spring work. In these cases there will be no increase in the spring cleanup price.

## Let's Do Dinner!!!

Our business has grown largely because of referrals from our loyal client base. We want to say "thank-you!" with a \$25 gift card to Noto's or Great Lakes Shipping Company. When your referral results in a signed landscape project or maintenance program for 2009, we will send you a gift card to the restaurant of your choice! These are great eateries that Dan and Dave have enjoyed with their friends and families. *Bon Appétit!*



## Winter Greetings!

We hope that your year is off to a good start and you haven't broken too many of those New Year's resolutions yet! We certainly have been kept busy with the snow this season! Making sure that all of our clients continue to receive steadfast service and value is our top priority. If you have any concerns, feel free to give us a call. We appreciate you making MLM the one source for your landscape and maintenance needs!

## Employee Spotlight: Jeremy Monsma

Jeremy Monsma is Dave and Kim's son and has worked at MLM since he was a sprout. Jeremy is a Michigan Certified Nurseryman, has worked on both landscape and maintenance crews and is a familiar face to many of you. Jeremy plans to graduate this May from Michigan State with a degree in Landscape Architecture and in June he is getting married to a certain Miss Hannah Boyd! We wish Jeremy and Hannah all the best!



# Hot Trends for 2009!

## Rain Gardens

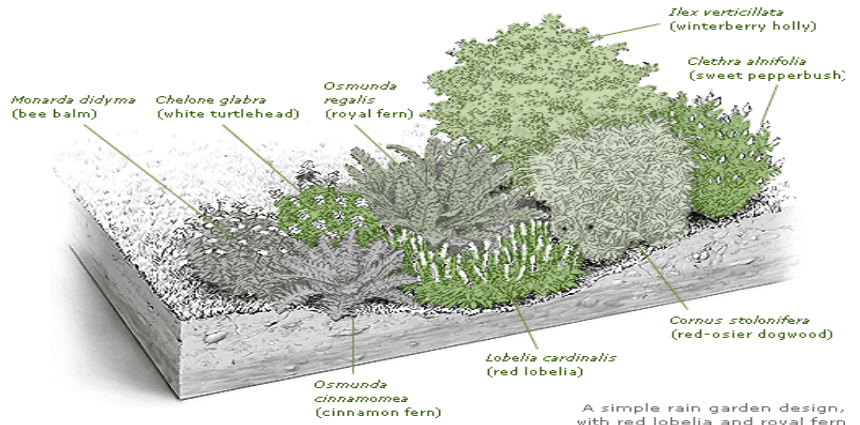
Rain Gardens are a great fix for areas that are prone to flooding. The idea is to reduce the amount of water that enters the storm sewer, thus preventing sewage overflow. We start with the right soil blend that will allow water to percolate slowly. With the right plants, the roots help retain water and the flowers and foliage provide a beautiful focal point on your property.

## Pondless Waterfalls

Relax and enjoy the soothing effects of your new water feature. Pondless waterfalls are ideal for businesses and homeowners who want the sights and sounds of a waterfall but do not want the liability or maintenance associated with a pond.

## Outdoor Fireplaces

Warm up those cool nights and extend the outdoor season! There are also cooking options available. Attractive and practical, these units have an enclosed firebox that complies with Grand Rapids' outdoor fire ordinances.



A simple rain garden design, with red lobelia and royal fern occupying the lowest, wettest zone



## Think Spring!!

Let us create a restful oasis for you that is truly unique. We can improve curb appeal, give you a better view from your window, and help you enjoy your yard more. Call for a consultation today!

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